2024

Ethiopia - Export Potential



ETHIOPIA - EXPORT POTENTIAL

Introduction:

The report provides an overview of trade indicators for Ethiopia in the African region, highlighting potential markets for Ethiopian exports. It includes a macro level indicators and emerging opportunities for the Ethiopian exports to expand its presence in the African market. The report aims to assist policymakers and businesses in making informed decisions regarding trade and investment strategies in Africa.

Ethiopia international trade indicators 2022:

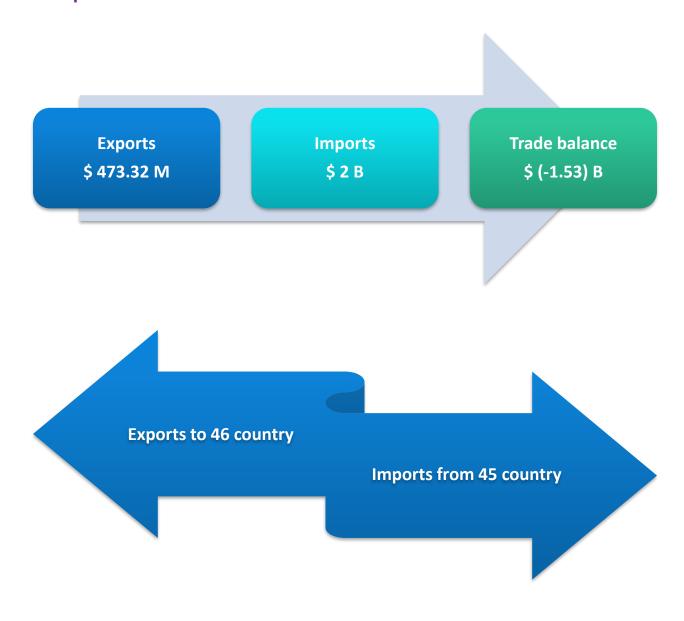
Exports \$ 3.08 B

Imports \$ 16.54 B

Trade balance \$ (-13.46) B



Ethiopia trade with Africa:





Ethiopia exports potential opportunities in Africa: (Top products)

Product	Exp to world	Exp to Africa	Africa imports	Untapped opportunities
Vegetables, fresh	\$ 257 M	\$ 254 M	\$ 283 M	\$ 395 M
Roots and tubers	\$ 72 M	\$ 72 M	\$ 76 M	\$ 131 M
Coffee not roasted	\$ 1.2 B	\$ 33 M	\$ 671 M	\$ 58 M
Kidney beans	\$ 80 M	\$ 8.7 M	\$ 150 M	\$ 13 M
Sesamum seeds	\$ 278 M	\$ 2.7 M	\$ 141 M	\$ 11 M
Glass containers	\$ 15 M	\$ 15 M	\$ 570 M	\$ 8.9 M
Broad/ horse beans	\$ 8.9 M	\$8 M	\$ 278 M	\$ 7.9 M
Live bovine animal	\$ 13 M	\$ 5.7 M	\$ 775M	\$ 7.6 M
Potatoes, fresh	\$ 12 M	\$ 12 M	\$ 130 M	\$ 6.1 M
Cabbage lettuce	\$ 4.7 M	\$ 4.7 M	\$ 6.7 M	\$ 4.7 M
Women's trousers	\$ 16 M	\$ 38 K	\$ 346 M	\$ 4.2 M
Sacks and bags of polyethylene	\$ 1.3 M	\$ 1.3 M	\$ 331 M	\$ 4 M
Men's trousers	\$ 29 M	\$ 12 K	\$ 588 M	\$ 3.9 M
Cut roses	\$ 214 M	\$ 2.8 M	\$ 13 M	\$ 3.7 M
Total				\$649 M