## 2024

# **Zambia - Export Potential**





#### **ZAMBIA - EXPORT POTENTIAL**

#### Introduction:

The report provides an overview of trade indicators for Zambia in the African region, highlighting potential markets for Zambia exports. It includes a macro level indicators and emerging opportunities for Zambia exports to expand its presence in the African market. The report aims to assist policymakers and businesses in making informed decisions regarding trade and investment strategies in Africa.

#### Zambia international trade indicators 2022:

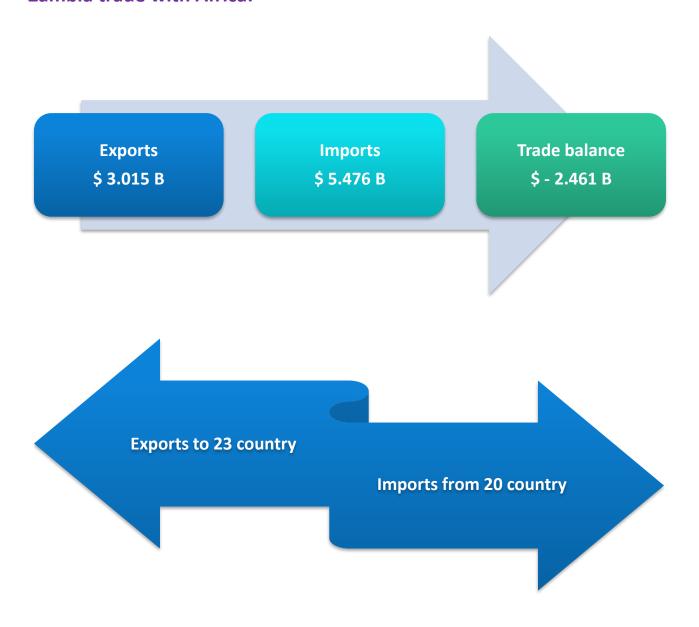
Exports \$ 11.689 B

Imports \$ 9.048 B

Trade balance \$ 2.641 B



### **Zambia trade with Africa:**





### Zambia exports potential opportunities in Africa: (Top products)

All figures in US Dollar

Product	Exp to world	Exp to Africa	Africa imports	Untapped opportunities
Sulphur acid; oleum	252 M	252 M	485 M	11 M
Unrefined copper	4.5 B	441 M	450 M	1.2 M
Oilcake of soya-bean oil	57 M	56 M	1.1 B	32 M
Portland cement	50 M	50 M	960 M	31 M
Quicklime	80 M	80 M	165 M	5.3 M
Electrical energy	40 M	38 M	1.5 B	36 M
Maize seed for sowing	37 M	37 M	139 M	18 M
Refined copper wire, >6mm	60 M	60 M	1.7 B	3.9 M
Ferro-silico-manganese	91 M	24 M	244 M	25 M
Prepared explosives	27 M	27 M	145 M	18 M
Maize	27 M	27 M	4.5 B	21 M
Cane/beet sugar	7.3 M	7.3 M	3 B	22 M
Electric conductors	25 M	25 M	1.8 B	19 M
Bars & rods of iron/steel	29 M	29 M	924 M	15 M
Soya bean flour & meal	12 M	12 M	25 M	12 M
Live chickens	7.3 M	7.3 M	152 M	14 M
Residues of maize	12 M	12 M	44 M	10 M
Gold, unwrought	928 M	8.5 M	983 M	10 M
Cane sugar, raw	17 M	17 M	2.8 B	8.9 M
Total				361.3 M